

# CITY OF TARPON SPRINGS, FL


## PROCUREMENT SERVICES

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### MEMORANDUM

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**TO:** Honorable Mayor and Board of Commissioners  
**FROM:** Jay Jackus, CPPO, CPPB, NIGP-CPP Procurement Services Director   
**DATE:** 4/13/2021  
**SUBJECT:** Award Bid No. 210108-B-JJ Hope Street Seawall Replacement

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### RECOMMENDATION:

Award Bid No. 210108-B-JJ Hope Street Seawall Replacement to American Empire Builders, Inc. in amount not to exceed \$134,235.00, which includes the acceptance of Additive Alternate 1 (extension of the FRP sheet pile and concrete cap an additional 1.5 feet higher than the base bid) for the Project Administration Department.

### BACKGROUND:

The Project, as located at the terminus of Hope Street where it meets the Anclote River, includes the construction of a new seawall as well as minor drainage improvements. The major work items in the scope of work include clearing and grubbing, FRP sheet pile installation, tieback anchor installation, reinforced concrete cap construction, reinforced concrete pipe placement, curb inlet installation, and manatee grate installations (see attached memo). The project is anticipated to be substantially complete within ninety (90) calendar days from Notice to Proceed.

**FUNDING:** 307-8603-543.6300 Local Option Sales Tax Project No. TR2003

**TABULATION OF BIDS FOR  
 BID NO. 210108-B-JJ  
 Hope Street Seawall Replacement  
 Tuesday, March 23, 2021**

<b>Company</b>	<b>Total Cost</b>
American Empire Builders, Inc. Miami, FL	Base Bid \$128,925.00 Add Alt 1 \$5,310.00 Base Bid w/ Alt \$134,235.00
Midcoast Construction Enterprises, LLC Tarpon Springs, FL	Base Bid \$138,480.16 Add Alt 1 \$4,577.00 Base Bid w/ Alt \$143,057.16
Texas Aquatic Harvesting, Inc. Lake Wales, FL	Base Bid \$128,804.00 Add Alt 1 \$15,978.00 Base Bid w/ Alt \$144,782.00
Razorback, LLC Tarpon Springs, FL	Base Bid \$180,798.10 Add Alt 1 \$17,966.40 Base Bid w/ Alt \$198,764.50
Tampa Bay Marine, Inc. Gibsonton, FL	Base Bid \$254,791.00 Add Alt 1 \$17,598.75 Base Bid w/ Alt \$272,389.75

Broadcast: 452

Planholders: 26

Responses: 5

Offers from the companies listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this Bid, if any, are hereby rejected as late.



## Project Administration Department

### Memorandum

**Date:** April 7, 2021  
**To:** Jay Jackus, Procurement Director  
**From:** Bob Robertson, P.E., Project Administration Department Director  
**Subject:** Hope Street Seawall Reconstruction, Bid No. 210108-B-JJ, American Empire Builders, Inc.

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#### Recommendation

BOC approval of a construction contract with American Empire Builders, Inc. is requested for the reconstruction of the seawall at the end of Hope Street. The contract amount is **\$134,235.00**.

#### Background

The Hope Street Seawall Replacement Project, as located at the terminus of Hope Street where it meets the Anclote River, includes the construction of a new seawall as well as minor drainage improvements. The major work items in the scope of work include clearing and grubbing, FRP sheet pile installation, tieback anchor installation, reinforced concrete cap construction, reinforced concrete pipe placement, curb inlet installation, and manatee grate installations.

The Request for Bid included one additive alternate. This alternate (aka "Bid Option 1") includes an extension of the FRP sheet pile and concrete cap an additional 1.5 feet higher than elevation of the cap as specified in the Base Bid. The pricing for the base bid and the bid alternate are presented below:

Base bid:	\$128,925.00
Bid Option 1:	\$5,310.00
Total With Bid Option 1:	\$134,235.00

Since the added cost to raise the final seawall elevation is small compared to the total project cost, Staff is recommending approval of the contract inclusive of Bid Option 1.

Once a contract is executed and a Notice to Proceed (NTP) has been issued to the contractor they will be required to achieve substantial completion within 90 days from the notice to proceed.

#### Funding

Funds have been budgeted in project # TR2003 from the Penny for Pinellas Local Option Sales Tax account 307-8603-543.63-00

# VENDOR REFERENCES

## Company Name:

American Empire Builders, Inc.

### Reference:

**Company Name:** FDOT – District 4

**Address:** 7900 Forest Hill Blvd., West Palm Beach, FL 33413

**Phone:** 561-891-9321

**Contact:** Scott Passmore, PE

### Question #1

**Did they meet projected Budget expectations?**

Work within contract was in budget. There is a potential claim pending for additional work outside of the project scope (regarding unclear specs). It is not currently determined that they have entitlement and is an internal issue with the sub-contractor.

### Question #2

**How would you rate their quality of work?**

Very positive experience. Professional in dealing with project as well as the potential claim paperwork.

### Question #3

**Was their work done in a timely manner & as proposed (Start, End)?**

Completed on time and as proposed.

**Question #4**

**Were there any negative issues during the Project?**

**Used a unique foundation and subcontractor had performance issue. Good to work with as far as mitigation. Very positive experience.**

# VENDOR REFERENCES

## Company Name:

American Empire Builders, Inc.

### Reference:

**Company Name:** Safe Harbor Marinas

**Address:** 14785 Preston Rd., Dallas, TX 75254

**Phone:** 972-740-7901

**Contact:** Gilbert Welch

### Question #1

**Did they meet projected Budget expectations?**

Yes.

### Question #2

**How would you rate their quality of work?**

**Diligent. Ensured customer satisfaction. Would not hesitate to use them again.**

### Question #3

**Was their work done in a timely manner & as proposed (Start, End)?**

Yes.

### Question #4

**Were there any negative issues during the Project?**

**Yes, but resolved every issue they had. They disagreed in one case and made it right. Did what they asked them to do. Very pleased with approach to problem solving. Completed tasks even if they disagreed.**

# VENDOR REFERENCES

## Company Name:

American Empire Builders, Inc.

### Reference:

**Company Name:** City of St. Petersburg

**Address:** One Fourth St. N

**Phone:** 727-804-7775

**Contact:** Kevin Laufer

### Question #1

**Did they meet projected Budget expectations?**

Yes, but went over due to unexpected repairs.

### Question #2

**How would you rate their quality of work?**

Good. 9/10.

### Question #3

**Was their work done in a timely manner & as proposed (Start, End)?**

Yes.

### Question #4

**Were there any negative issues during the Project?**

No.



# VENDOR REFERENCES

## Company Name:

American Empire Builders, Inc.

### Reference:

**Company Name:** Pinellas County Public Works

**Address:** 22211 US HWY 19 N, Bldg 16, Clearwater, FL 33756

**Phone:** 727-282-4519

**Contact:** Mark Demyan

### Question #1

**Did they meet projected Budget expectations?**

Yes, but project is still active.

### Question #2

**How would you rate their quality of work?**

Very good

### Question #3

**Was their work done in a timely manner & as proposed (Start, End)?**

Most of schedule was expedited and they are ahead of schedule.

### Question #4

**Were there any negative issues during the Project?**

No