



**CITY OF TARPON SPRINGS, FL**

Procurement Services

324 East Pine Street  
P.O. Box 5004  
Tarpon Springs, Florida 34688-5004  
(727) 942-5615  
Fax (727) 937-1766

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**MEMORANDUM**

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**TO:** Honorable Mayor and Board of Commissioners  
**THRU:** Janina Lewis, CPPO, NIGP-CPP, Procurement Services Director *QL*  
**FROM:** Anela Saday, CPPB, NIGP-CPP, Senior Procurement Analyst *AS*  
**DATE:** 03/28/2023  
**SUBJECT:** Approve File No. 230134-N-AS, Single Source Purchase of 30 hp Fairbanks 13H Nijhuis Vertical Turbine Effluent Pump and Motor Packages

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**RECOMMENDATION:**

Approve File No. 230134-N-AS, Single Source Purchase of 30 hp Fairbanks Nijhuis 13H Vertical Turbine Effluent Pump and Motor Packages to Barney's Pumps, Inc., in an estimated total amount not to exceed \$175,312.00, for the Public Services Department – Wastewater Treatment Facility (WWTF).

**BACKGROUND:**

The purpose of this contract is to replace four (4) Fairbanks 13H vertical turbine effluent pumps and motors (VTPs) located in the ground storage pump station. These pumps are required to transfer filtered effluent from the ground storage pump station to the chlorine contact chamber for effluent disinfection. The City's existing pumps and motors were installed 30+ years ago during the WWTF reclaimed water upgrade and require replacement (see attached memo). The Fairbanks VTPs have provided the best longevity of any pumps used at WWTF. Replacing them with Fairbank OEM VTPs minimizes pump station modification expenses, saves money on critical spare parts inventory, and will yield the best return on investment for the City.

Barney's Pumps, Inc., is the sole distributor serving the municipal market in the State of Florida (exclusive of the panhandle counties west of the Apalachicola River). A Notice of Intent to Single Source was noticed on DemandStar and no challenges were received. This project was identified in the existing 10-year CIP and is a planned equipment replacement.

**FUNDING:** 402-4603-536.6300 FY23 – Sewage Treatment

Accepted by: \_\_\_\_\_  
City Manager

Attest: \_\_\_\_\_  
City Clerk



Paul Smith  
Public Services Director

## Public Services Department

### Memorandum

**Date:** March 6, 2023  
**To:** Janina Lewis, Procurement Services Director  
**Through:** Paul Smith, Public Services Director *PS*  
Thomas Kiger, Public Services Assistant Director  
Raymond Page, Utilities Superintendent  
**From:** Robert Marcincuk, Wastewater Treatment Facility Chief Operator  
**Subject:** Authorize single source purchase of four replacement 30 hp Fairbanks 13H Vertical Turbine pump/motor packages from Barney's Pumps Inc. for the Wastewater Treatment Facility

#### Recommendation

Authorize single source purchase of four replacement 30 hp Fairbanks 13H Vertical Turbine Effluent pump/motor packages for the wastewater treatment facility from Barney's Pumps Inc. totaling \$175,312.00.

#### Background

The wastewater treatment facility currently utilizes four 30hp Fairbanks 13H Vertical Turbine Pumps (VTP's) located in the ground storage pump station. These pumps are required to transfer filtered effluent from the ground storage pump station to the chlorine contact chamber for effluent disinfection and identified in our existing FDEP domestic wastewater operating permit. The pumps/motors were installed in the early 1990's during the advanced wastewater treatment facility reclaimed water upgrade. The Fairbanks VTP's have provided the best longevity of any pumps used at the wastewater treatment facility and require replacement at the end of their useful life.

This project was identified in the existing 10-year CIP and is a planned equipment replacement. Purchasing original equipment replacements minimizes our expenses with pump station modifications and allows for cost saving with critical spares parts inventory. Barney's Pumps Inc. is the single source municipal supplier located in Florida.

#### Funding

Funds have been budgeted in the water and sewer enterprise fund, Sewage Treatment account 402-4603-536.6300 in the 2023 Fiscal Budget.

# QUOTATION



Barney's Pumps Inc.  
 PO Box 3529  
 Lakeland, FL 33802  
 (863) 665-8500  
 Lakeland

QUOTE NUMBER	
1010401	
QUOTE DATE	Page
3/1/2023	1 of 1

Quote Expires On: 04/30/2023

Quoted by: LKJACOB

**Bill To:**

City of Tarpon Springs  
 PO Box 5004  
 Tarpon Springs, FL 34688

727-398-3711

**Ship To:**

City of Tarpon Springs WWTP  
 201 E. Pine Street  
 Tarpon Springs, FL 34689

Customer ID: 11736

Destination Country:

PO Number		Terms	Freight Code	Job Name				
		Net 30	Freight Allowed	Replacement 13H VTP Effluent Pumps				
Quantities					Item ID	Unit Price	Extended Price	
Ordered	Allocated	Remaining	UOM Unit Size	Disp.	Item Description			
4	0	4	EA		PUMPPKG	EA	43,828.0000	175,312.00
			1.0		Pump Package	1.0		

Total Lines: 3

**SUB-TOTAL:** 175,312.00

**TAX:** 0.00

**AMOUNT DUE:** 175,312.00

U.S. Dollars

Thank you for the opportunity to earn your business.

Prices quoted are firm for 30 days (unless otherwise noted), then subject to adjustment to agree with prices at time of shipment and subject to any tax required by law. Lead time and/or ship dates are estimates only and are based on the information available at the time of quotation. Please note that these times/dates are subject to change. If shop drawings are required for approval, please request them from our office.

Order processed per Barney's Pumps standard terms and conditions of sale, and all terms and conditions of Barney's Pumps Terms of Sale & Warranty are incorporated herein by this reference as if fully set herein. Please visit <https://www.barneypumps.com/legal.html>

All shipments are F.O.B origin.

SIGN BELOW AND RETURN TO AUTHORIZE ORDER.

\_\_\_\_\_  
 PRINT NAME

\_\_\_\_\_  
 SIGNATURE

\_\_\_\_\_  
 DATE



**James A. Miller**  
Engineered Account Manager

**PENTAIR FLOW TECHNOLOGIES**

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**+1-504-491-0320 cell**  
Jim.miller@pentair.com  
3925 North I-10 Service Road  
Suite 109K  
Mettairie, La 70002  
United States  
www.fairbanksnijhuis.com

January 5, 2023

Subject: Fairbanks Nijhuis Pumps  
Authorized Municipal Distributor

To whom it may concern,

Thank you for your recent inquiry regarding Fairbanks Nijhuis pumps (formally Fairbanks Morse). Barney's Pumps, Inc. is the sole distributor serving the municipal market in the state of Florida (exclusive of the panhandle counties west of the Apalachicola River).

Barney's Pumps maintains a staff of factory trained individuals, inventory and shop facilities to support their exclusive geographical territory. They are the sole facility authorized to provide warranty and non-warranty service and repair for our products.

They have locations in Lakeland (863) 665-8500, Coral Springs (954) 346-0669 and Jacksonville (904) 260-0669 to support the Florida municipal market.

If I can be of further assistance, please contact me at 504-491-0320

Sincerely,

*James A. Miller*

James A. Miller  
Engineered Account Manager