



CITY OF TARPON SPRINGS, FL

Procurement Services

324 East Pine Street
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Fax (727) 937-1766

MEMORANDUM

TO: Honorable Mayor and Board of Commissioners
THRU: Janina Lewis, CPPO, NIGP-CPP, Procurement Services Director *AL*
FROM: Anela Saday, CPPB, NIGP-CPP, Senior Procurement Analyst *AS*
DATE: 03/14/2023
SUBJECT: Award File No. 230116-N-AS, Single Source Purchases of Flowserve and Pleuger Pumps, Parts, and Repair Services

RECOMMENDATION:

Award File No. 230116-N-AS, Single Source Purchases of Flowserve and Pleuger Pumps, Parts, and Repair Services, to Carter & Verplanck, LLC, a DXP Company, effective from the date of award for a one (1) year period, in an estimated annual amount not to exceed \$110,000.00, for the Public Services Department - Reverse Osmosis Water Treatment (ROWTF) and Wastewater Treatment Facilities (WWTF). Purchase Orders will only be issued against approved budgets.

BACKGROUND:

The purpose of this contract is to provide as needed Flowserve and Pleuger pumps, motors, parts, and accessories. The ROWTF, WWTF, and Reclaimed Water System standardized to Flowserve and Pleuger pumps which are essential to daily operations (see attached memo). Flowserve Corporation owns several pump manufacturers, including Flowserve and Pleuger Pumps. This includes the sale of new units, and After-Market sales, e.g., parts, repairs, revamps, rebuilds, and service. Carter & Verplanck, LLC, a DXP Company, is the sole and exclusive representative for Flowserve Corporation within the State of Florida.

FUNDING: 402-4305-536.4600/5200 RO Water Treatment Facility
402-4603-536.5200/4600 Wastewater Treatment Facility

Accepted by: _____
City Manager

Attest: _____
City Clerk



Paul Smith
Public Services Director

Public Services Department

Memorandum

Date: March 14, 2023
To: Janina Lewis, Procurement Services Director
Through: Paul Smith, Public Services Director *PS*
R. Thomas Kiger, Public Services Assistant Director
From: Raymond Page, Utilities Superintendent
Subject: Authorize Contract Parts and Services from Carter & VerPlanck, Inc. (C & V) for Water and Wastewater Treatment Operations

Recommendation

Authorize contract pump and motor parts (to include Flowserve and Pleuger) and services from Carter & VerPlanck, Inc. (C & V) for the RO Facility, Wastewater Treatment Facility, and Reclaimed Water System. Authorize purchases in the annual amount not-to-exceed \$110,000.00.

Background

The RO Facility, Wastewater Treatment Facility, and Reclaimed Water System use Flowserve and Pleuger pumps and motors that are essential to operation. C & V is the sole distributor and after-market provider for new equipment, parts, repairs, revamps, rebuild and service of the Flowserve pumps and motors. The single source letter is on file with Procurement services.

Typical annual expenses for this equipment have ranged from \$60,000 to over \$200,000 annually and varies from year to year with maintenance or replacement needs. Anticipated expenses during the upcoming year include the following items:

- High Service Pump Mechanical Seals (*est. \$40,000*)
- Production Well Pump and Motor (*est. \$50,000*)
- Qualified Predictive Maintenance/Equipment Evaluation (*\$20,000*)

Funding

Funds have been budgeted in the water and sewer enterprise fund, in RO Water Facility accounts 402-4305-536.4600 and 402-4305-536.5200, as well as Wastewater Treatment Facility accounts 402-4603-536.4600 and 402-4603-536.5200.



15th of February, 2023

City of Tarpon Springs

Re: Flowserve Pump Company
Water Resources Market

Please be advised that Carter & Verplanck, a DXP company, is the sole and exclusive representative for Flowserve Pump Division (formerly Ingersoll-Dresser Pump Company) products in the Water and Wastewater Resources market.

These product lines include heritage brand names such as ACEC™ Centrifugal Pumps, Aldrich® Pumps, Byron Jackson® Pumps, Cameron® Pumps, Durco® Pumps, Flowserve® Pumps, IDP® Pumps, Jeumont-Schneider™ Pumps, Pacific® Pumps, Pleuger® Pumps, Scienco® Pumps, Sier-Bath® Rotary Pumps, TKL™ Pumps, United® Centrifugal Pumps, Western Land Roller® Irrigation Pumps, Wilson-Snyder® Pumps, Worthington® Pumps and Worthington Simpson® Pumps.

This agreement also includes the sale of new units as well as After-Market sales such as parts, repairs, revamps, rebuilds, and service.

Please be advised that the Flowserve Corporation owns all of the above named pump manufacturers, and has incorporated them under the name Flowserve Pump Division.

The geographical areas of responsibility for Carter & Verplanck, a DXP Company, are the states of Florida, Georgia and Tennessee.

Mr. Ken Walker is the principal of record at Carter & Verplanck, a DXP Company.

Very truly yours,

Sam Moore

Manager - Customer Service
Flowserve - Taneytown, MD

cc: sdonovan@cviwater.com