

# CITY OF TARPON SPRINGS, FL

## Procurement Services


324 East Pine Street  
P.O. Box 5004  
Tarpon Springs, Florida 34688-5004  
(727) 942-5615  
Fax (727) 937-1766

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### MEMORANDUM

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**TO:** Honorable Mayor and Board of Commissioners

**FROM:** Janina Lewis, CPPO, NIGP-CPP, Procurement Services Director 

**DATE:** 03/19/2024

**SUBJECT:** Increase File No. 200087-C-AM Maintenance, Repair and Operations (MRO) Supplies and Related Services through the Omnia Partners Contract No. R192006

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### RECOMMENDATION:

Increase File No. 200087-C-AM, Maintenance, Repairs and Operations (MRO) Supplies and Related Services through Omnia Partners Contract No. R192006 to Lowe's Home Center, LLC from an estimated annual amount of \$150,000 to \$165,000, an increase of \$15,000, further, renew the file for the period of April 1, 2024, through March 31, 2025, for City wide use.

### BACKGROUND:

On April 1, 2020, Board of Directors of Region 4 Education Service Center awarded the MRO contract. On March 24, 2020, the Board of Commissioners awarded the contract. On October 27, 2022, the Board of Directors of Region 4 Education Service Center awarded the first renewal. On February 28, 2023, the Board of Commissioners awarded the renewal contract. On October 27, 2023, Board of Directors of Region 4 Education Service Center, awarded the final renewal of the contract. The purpose of this contract is to provide access to 40,000 MRO items and over 500,000 on-line items with a minimum discount of 7%.

The increase is needed to be able to purchase items through the end of the remainder of the current contract period. Omnia Partners is a Group Purchasing Organization which allows its members to join together to leverage purchases in order to acquire goods and services at lower prices which is accomplished by competitively soliciting proposals and awarding contracts for commonly purchased items. Amount expended in the past 11 months: \$143,000.

### FUNDING:

Funding will be identified at the time orders are placed.

ACCEPTED BY: \_\_\_\_\_ ATTEST: \_\_\_\_\_  
CITY MANAGER CITY CLERK



October 27, 2023

Mr. Scott Matthews  
[scott.matthews@lowes.com](mailto:scott.matthews@lowes.com)  
VP Pro Sales  
Lowe's Home Centers, LLC  
1000 Lowe's Blvd  
Mooresville, NC 28117

Re: Renewal Award of Contract #R192006

Dear Mr. Matthews:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 24, 2023, Region 4 ESC is pleased to announce that Lowe's Home Centers, LLC has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on December 9, 2019, and subsequent performance thereafter:

**Contract**

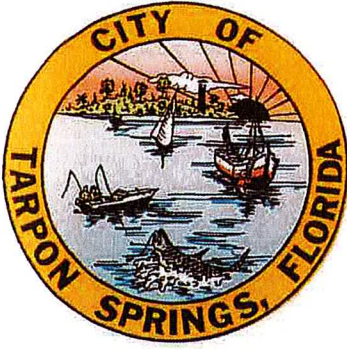
Maintenance, Repair and Operations (MRO) Supplies & Related Services

The contract will expire on March 31, 2025, completing the fifth year of a five-year term contract. The contract is available through OMNIA Partners, Public Sector. Your designated OMNIA Partners, Public Sector contact is Melissa Williams, at (810) 666-0972 or [melissa.williams@omniapartners.com](mailto:melissa.williams@omniapartners.com).

The partnership between Lowe's Home Centers, LLC, Region 4 and OMNIA Partners, Public Sector can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

DocuSigned by:  
  
AB11C28E709E4C4...  
Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services



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### MEMORANDUM

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**TO:** Honorable Mayor and Board of Commissioners

**FROM:** Janina Lewis, CPPO, NIGP-CPP, Procurement Services Director 

**DATE:** 02/28/2023

**SUBJECT:** Renew File No. 200087-C-AM Maintenance, Repair and Operations (MRO) Supplies and Related Services through the Omnia Partners Contract No. R192006

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### RECOMMENDATION:

Award File No. 200087-C-AM, Maintenance, Repairs and Operations (MRO) Supplies and Related Services through Omnia Partners Contract No. R192006 to Lowe's Home Center, LLC in an estimated annual amount of \$150,000 for the period April 1, 2023, through March 31, 2024, for City wide use. Purchase orders will only be issued against approved budgets.

### BACKGROUND:

On March 24, 2020, the Board awarded the contract. The purpose of this contract is to provide access to 40,000 MRO items and over 500,000 on-line items with a minimum discount of 7%. The contract has one (1) remaining one-year renewal.

Omnia Partners is a Group Purchasing Organization which allows its members to join together to leverage purchases in order to acquire goods and services at lower prices which is accomplished by competitively soliciting proposals and awarding contracts for commonly purchased items. Amount expended in the past 11 months: \$131,000.

### FUNDING:

Funding will be identified at the time orders are placed.

ACCEPTED BY: \_\_\_\_\_

  
CITY MANAGER

ATTEST \_\_\_\_\_

  
CITY CLERK







October 27, 2022

Mr. Scott Matthews  
[scott.matthews@lowes.com](mailto:scott.matthews@lowes.com)  
VP Pro Sales  
Lowe's Home Centers, LLC  
1000 Lowe's Blvd  
 Mooresville, NC 28117

Re: Renewal Award of Contract #R192006

Dear Mr. Matthews:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 25, 2022, Region 4 ESC is pleased to announce that Lowe's Home Centers, LLC has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on December 9, 2019, and subsequent performance thereafter:

**Contract**

Maintenance, Repair and Operations (MRO)  
Supplies & Related Services

The contract will expire on March 31, 2024, completing the fourth year of a five-year term contract. The contract is available through OMNIA Partners, Public Sector. Your designated OMNIA Partners, Public Sector contact is Jessica Goforth, at (210) 729-0281 or [jessica.goforth@omniapartners.com](mailto:jessica.goforth@omniapartners.com).

The partnership between Lowe's Home Centers, LLC, Region 4 and OMNIA Partners, Public Sector can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

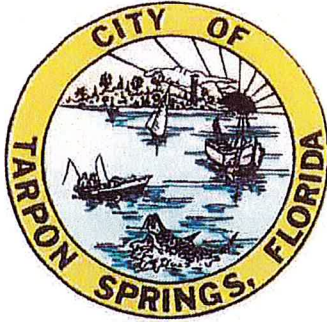
Sincerely,

DocuSigned by:

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Robert Zingelmann

Chief Financial Officer, Finance and Operations Services



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### MEMORANDUM

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**TO:** Honorable Mayor and Board of Commissioners  
**THRU:** Jay Jackus, CPPO, CPPB, Procurement Services Director  
**FROM:** Anthony McGee, CPPB, MBA, Senior Procurement Analyst  
**DATE:** 03/24/2020  
**SUBJECT:** Award File No. 200087-C-AM Maintenance, Repair and Operations (MRO) Supplies and Related Services through the Omnia Partners Contract No. R192006

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### RECOMMENDATION:

Award File No. 200087-C-AM, Maintenance, Repairs and Operations (MRO) Supplies and Related Services through Omnia Partners Contract No. R192006 to Lowe's Home Center, LLC in an estimated annual amount of \$150,000 for the period April 1, 2020 through March 31, 2023 for City wide use. Purchase orders will only be issued against approved budgets.

### BACKGROUND:

The purpose of this contract is to provide access to 40,000 MRO items and over 500,000 on-line items with a minimum discount of 7%. The contract has two (2) remaining one-year renewals.

Omnia Partners is a Group Purchasing Organization which allows its members to join together to leverage purchases in order to acquire goods and services at lower prices which is accomplished by competitively soliciting proposals and awarding contracts for commonly purchased items.


### FUNDING:

Funding will be identified at the time orders are placed.

ACCEPTED BY: \_\_\_\_\_

  
CITY MANAGER

ATTEST \_\_\_\_\_

  
CITY CLERK

